



**INDO-AFRICAN CHAMBER OF  
COMMERCE & INDUSTRIES**



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# Grab The Opportunity

## to Promote your Export / Import Trade

India's relationship with Gulf & Arab world has been characterized by a deeply ingrained sense of commodity & extended neighbourhood.

Today's scenario of exchanges in Indo-Gulf economic relations is substantially different with the advent of hydrocarbons in the Gulf region.

The volume of trade between India & other Gulf countries individually exceeds a billion \$ mark, Beyond the traditional practices, Indians have registered remarkable presence in the recent past in the Gulf IT market, Knowledge based industries, Petroleum-Exploration & pipelines, involving 3rd countries and above all re-exportation of Indian merchandise to other countries.

The following graph indicating India & GCC total trade is self explanatory.



**Total Trade (Value in US \$ Million)**

Country	Bahrain	Kuwait	Oman	Qatar	Saudi Arabia	UAE
2003-04	186.15	461.57	309.87	315.49	1861.07	7185.41
2004-05	278.33	727.38	288.28	882.27	2713.21	11988.98
2005-06	381.81	975.59	674.02	1160.96	3442.11	12945.87
2006-07	654.04	6601.33	1089.77	2397.82	15959.59	20673.54
2007-08	1080.99	8371.65	2070.86	2994.08	23107.61	29097.41

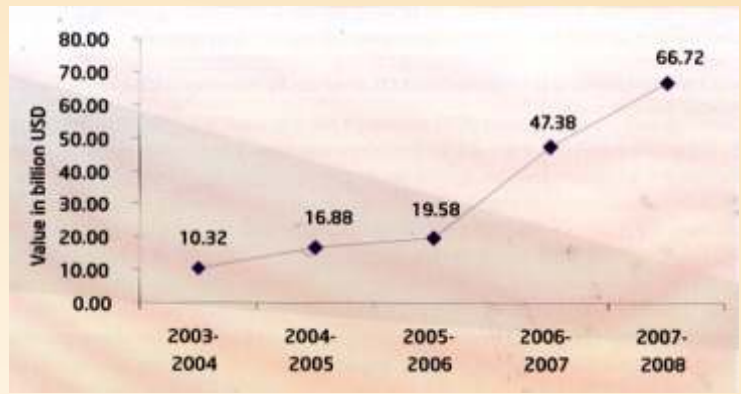
The chamber has been the first of the apex body to have started establishing Indo-Arab relationship since last 2 & half decades, has conducted various successful programmes not only to explore the opportunity but also to assist in the image building of our country.

We are highly indebted to all of you for your timely & valued support, contribution in strengthening these activities from time to time.

The time has changed; a new era has started with new synergy of doing business in these countries.

With an object to facilitate more to our members/exporters and business community of India, we have planned to bring out an exclusive CD presentation, which has many advantages: -

**India-GCC Total Trade**



**Chamber has its road show Domestically in 25 cities:**

- Baroda
- Rajkot
- Aurangabad
- Satara
- Pune
- Cannor
- Chandigarh
- Kolkatta
- Ahmedabad
- Nagpur
- Nasik
- Haryana
- Hyderabad
- Cochin
- Calicut
- Delhi
- Kolhapur
- Jaipur
- Chennai

**Internationally in about all these 75 countries:**

- Algeria
- Bahrain
- Comoros
- Djibouti
- Egypt
- Iraq
- Jordan
- Kuwait
- Lebanon
- Libya
- Mauritania
- Morocco
- Oman
- Palestine
- Qatar
- Saudi Arabia
- Somalia
- Sudan
- Syria
- Tunisia
- UAE
- Yemen
- Angola
- Benin
- Botswana
- Burkina Faso
- Burundi
- Cameroon
- Cape Verde
- Central African Republic
- Chad
- Congo
- Cote D'Ivoire (Ivory Coast)
- Democratic Rep. of Congo
- Equatorial Guinea
- Eritrea
- Ethiopia
- Gabon
- Gambia
- Ghana
- Guinea
- Guinea Bissau
- Kenya
- Lesotho
- Liberia
- Madagascar
- Malawi
- Mali
- Mauritius
- Mozambique
- Namibia
- Niger
- Nigeria
- Rwanda
- Sao Tome
- Senegal
- Seychelles
- Sierra Leone
- South Africa
- Swaziland
- Tanzania
- Togo
- Uganda
- Zambia
- Zimbabwe



## Benefit

1) The copies of these presentations will be freely distributed in each and every destination to the following: -

- 379 various Government Office
- 75 Diplomats in these destination
- 273 Financial Institution/Banks
- 1283 multinational companies
- 782 Ministries
- 158 Export Promotion Council
- 840 Direct Buyers
- Chambers Of Commerce in 75 Countries
- 837 Trade Bodies
- 2875 Public Sector Companies
- 1675 Private Sector Companies

2) The same will be displayed in all Internationals forum of seminars, conferences & exhibition on regular basis for the entire year.

3) We will also put this on our website for the whole year & directly give link to your website.

4) This gives you an excellent platform to make your presence there. This presentation will run throughout in various destinations, where ever we go which attracts on an average more than 750-1000 Businessmen.

5) We will be giving this CD presentation continuously, which will give wide publicity and has unique opportunities to identify and outsource your counter part in these regions.

## What you need to do

Simply fill the requisite information in this format & send to us with a small sum of Rs. 2000/- in the favour of our chamber.

For further details do contact:-

- **Sunanda Rajendran** : [iacci@bom3.vsnl.net.in](mailto:iacci@bom3.vsnl.net.in)/[srajendran@iacci.org](mailto:srajendran@iacci.org)

Hurry up! Grab this opportunity! Looking forward for a favourable response with warm regards.

Regards,

**Mrs. Sunanda Rajendran**

**Executive Director**

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